



MICROSOFT AZURE SOLUTIONS AND CLOUD LICENSING



LET'S TALK ABOUT CLOUD.
SAVE MONEY
COMPLIANCE
FOOTPRINT REDUCTION

WHY MICROSOFT CSP?

Digital transformation is rapidly changing how organisations create value. Customers are faced with complex technology decisions. Increasingly, people making those decisions are line-of-business buyers, and how they purchase technology continues to move toward self-service and specialisation.

Today's buyers prefer to do their own research and are more amenable to accessing products in a marketplace, downloading apps, and trying out products first. When it's time to work with a partner, they want someone who can provide more than just the transaction - they want a partner who offers specialised consultative assistance, value-added services, deep skills, and experience aligned to their industry and needs.

As a Microsoft Solutions Partner and Cloud Solution Provider (CSP), CSI adds value to your cloud experience through support services, billing flexibility and expert advice.

Benefits of CSP



Flexibility

Only pay for what you use. Our team combines your cloud products and services into a concise package.



24 x 7 Support Services

Our specialist team is available for any cloud support queries and technical assistance.



Monthly Billing

There are no upfront licensing costs. Microsoft Azure is billed monthly, so you receive one consolidated bill based on consumption across all services.



Cloud Optimisation

We can optimise your cloud spend to help you avoid costs for services you don't need with our knowledge of cloud infrastructures.



WHY CSI FOR AZURE?

As a Microsoft Cloud Solutions Provider, CSI provides migration and managed services to ensure the Azure platform delivers the advantages of scalability and agility, while also managing costs and maintaining the high levels of security and compliance demanded in highly regulated industries.

We can also provide an implementation service to ensure a successful migration to the Azure cloud either via consultancy services or professional services to ensure the transformation meets the individual client's business needs.

REPORTING

Monthly Azure consumption and billing reports



SUPPORT DESK

24x7 support for Azure Cloud via phone and email



STRATEGIC ADVICE

Cloud optimisation and migration recommendations



EXPERT TEAM

Backed by Microsoft Azure Solution Specialists



AZURE PRICING CALCULATOR

Using the Microsoft Azure Pricing Calculator, you can estimate your expected monthly bill. To find out more visit:

<https://azure.microsoft.com/en-gb/pricing/calculator/>

CSI FLEXSUPPORT FOR MICROSOFT AZURE

We provide four levels of CSI FlexSupport offerings for Microsoft Azure depending on the needs of your organisation.

Basic CSP: a client will only buy the subscription through CSI.

Standard CSP: a managed service typically applied to clients who do not want 24 x7 support or have non-business critical services.

Advanced CSP: a managed service applied to clients who require a 24 x7 support model for their business critical services.

Optional Services: provided either as consultancy services where CSI will advise on actions required, or professional services where CSI implements actions from the consultancy service or are engaged to implement a requested action. As Microsoft adds new functionality within Azure, these will be included in the optional items to be evaluated with the client as part of a consulting engagement.

ACCELERATE YOUR CLOUD TRANSFORMATION WITH CSI'S AZURE FASTTRACK SERVICE

Do you have a strategy to adopt Azure? Or are you struggling to understand where to start, or already use Azure and need to regain control? Through our wealth of experience we've created a service that delivers the base governance and configuration of an Azure environment, with a standardised and proven approach.

Key Benefits to Azure FastTrack

- IT become an enabler for cloud adoption and innovation
- Provides an initial Azure governance framework
- Removes the lead time and complexity of setting up Azure
- Provides a hybrid identity solution to build upon
- Ensures a good baseline for security and control
- Helps address internal skills gaps with new cloud technology

Azure FastTrack Approach

We've developed proprietary software and refined an approach to accelerate the deployment of the foundations for Azure. In addition, the service will be delivered on-site by a highly skilled Azure consultant who will cross-skill your team in the process.

Get in touch to find out more.

ENHANCED SERVICE OFFERINGS

CSI delivers additional solutions and capabilities for all your IT transformation projects:

- **AI-Optimised Cloud Infrastructure**
- **Backup and Recovery**
- **Data Protection and Cyber Resilience**
- **Disaster Recovery as a Service**
- **Managed Web Filtering**
- **Managed Detection and Response**
- **Managed Phishing Defence**
- **Network Monitoring & Management**
- **Cloud Services for IBM i, AIX and Linux on IBM Power**
- **Professional Services (consultancy, risk mitigation, project management)**
- **Automated Compliance & Reporting**
- **Application Modernisation**
- **Cloud Migration Services**
- **Outsourced Managed Services**
- **Monitoring & Management**
- **Helpdesk Support**
- **Hardware & Software Maintenance**

HYBRID CLOUD & WORKLOAD MODERNISATION SPECIALISTS

At CSI, we aspire to be the market-leading IT modernisation partner for regulated workloads.

We are an IT Managed Services Provider bringing world-class solutions such as Hybrid Multi-Cloud, Cyber Resilience, Data Protection and Storage to our clients' businesses.

Specialists in leading technologies, we underpin mission-critical platforms, modernise and manage complex workloads, and underlying IT architectures.

Our team has rich capabilities with deep technical skills and provide service offerings for production, test and highly available cloud solutions.



GROW



SAVE



INNOVATE



PROTECT

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