CSI
YOUR PERPETUAL EDGE

MICROSOFT AZURE SOLUTIONS AND CLOUD LICENSING

CSI is a Microsoft Cloud Solutions Provider (CSP)

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Cloud Solutions Provider (CSP)

www.tectrade.com

WHY MICROSOFT CSP?

Digital transformation is rapidly changing how organisations create value. Customers are faced with complex technology decisions. Increasingly, people making those decisions are line-of-business buyers, and how they purchase technology continues to move toward self-service and specialisation.

Today's buyers prefer to do their own research and are more amenable to accessing products in a marketplace, downloading apps, and trying out products first. When it's time to work with a partner, they want someone who can provide more than just the transaction - they want a partner who offers specialised consultative assistance, value-added services, deep skills, and experience aligned to their industry and needs.

As a Microsoft Gold Partner and Cloud Solution Provider, CSI adds value to your cloud experience through support services, billing flexibility and expert advice from our team.

Benefits of CSP

Flexibility

Only pay for what you use. Our team combines your cloud products and services into a concise package.

24 x 7 Support Services

Our specialist team is available for any cloud support queries and technical assistance.

Monthly Billing

There are no upfront licensing costs. Microsoft Azure is billed monthly, so you receive one consolidated bill based on consumption across all services.

Cloud Optimisation

We can optimise your cloud spend to help you avoid costs for services you don't need with our knowledge of cloud infrastructures.

MICROSOFT CSP **FROM YOUR TRUSTED CLOUD PARTNER**

WHY CSI FOR AZURE?

As a Microsoft Cloud Services Partner, CSI provides migration and managed services to ensure the Azure platform delivers the advantages of scalability and agility, while also managing costs and maintaining the high levels of security and compliance demanded in highly regulated industries.

We can also provide an implementation service to ensure a successful migration to the Azure cloud either via consultancy services or professional services to ensure the transformation meets the individual client's business needs.

REPORTING

Monthly Azure consumption and billing reports

SUPPORT DESK

24x7 support for Azure Cloud via phone and email

STRATEGIC ADVICE

Cloud optimisation and migration recommendations

EXPERT TEAM

Backed by Microsoft Azure Solution Specialists

AZURE PRICING CALCULATOR

Using the Microsoft Azure Pricing Calculator, you can estimate your expected monthly bill. To find out more visit:

https://azure.microsoft.com/en-gb/pricing/calculator/

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CSI FLEXSUPPORT FOR MICROSOFT AZURE

We provide four levels of CSI FlexSupport offerings for Microsoft Azure depending on the needs of your organisation.

Basic CSP: a client will only buy the subscription through CSI.

Standard CSP: a managed service typically applied to clients who do not want 24 x7 support or have non-business critical services.

Advanced CSP: a managed service applied to clients who require a 24 x7 support model for their business critical services.

Optional Services: provided either as consultancy services where CSI will advise on actions required, or professional services where CSI implements actions from the consultancy service or are engaged to implement a requested action. As Microsoft adds new functionality within Azure, these will be included in the optional items to be evaluated with the client as part of a consulting engagement.

ACCELERATE YOUR CLOUD TRANSFORMATION WITH CSI'S AZURE FASTTRACK SERVICE

Do you have a strategy to adopt Azure? Or are you struggling to understand where to start, or already use Azure and need to regain control? Through our wealth of experience we've created a service that delivers the base governance and configuration of an Azure environment, with a standardised and proven approach.

Key Benefits to Azure FastTrack

- IT become an enabler for cloud adoption and innovation
- Provides an initial Azure governance framework
- Removes the lead time and complexity of setting up Azure
- Provides a hybrid identity solution to build upon
- Ensures a good baseline for security and control
- Helps address internal skills gaps with new cloud technology

Azure FastTrack Approach

We've developed proprietary software and refined an approach to accelerate the deployment of the foundations for Azure. In addition, the service will be delivered on-site by a highly skilled Azure consultant who will cross-skill your team in the process.

Get in touch to find out more.

ENHANCED SERVICE OFFERINGS

CSI delivers solutions and capabilities for all your IT needs:

- CSI IBM i Cloud Services
- CSI AIX Cloud Services
- CSI Cloud Services for Linux on IBM Power
- AI-optimised Cloud Infrastructure
- Managed Web Filtering
- Managed Detection and Response
- Managed Phishing Defence
- Network Monitoring & Management
- Backup and Recovery Simulator
- Data Protection and Cyber Resilience
- Disaster Recovery as a Service
- Professional Services (consultancy, risk mitigation, project management)

- Automated Compliance & Reporting
- Application Modernisation
- Cloud Migration Services
- Outsourced Managed Services
- Monitoring & Management
- Helpdesk Support
- Hardware & Software Maintenance

MULTI-CLOUD & WORKLOAD MODERNISATION SPECIALISTS

CSI is an IT Managed Services Provider of Hybrid Multi-Cloud, Data Protection, and Cyber Security solutions. Specialising in underpinning mission-critical platforms, we modernise and manage complex, regulated workloads.

Our data protection and cyber resiliency skills enable us to draw value from data, making us your first and last line of defence against digital threats.

By taking a technology-neutral, outcomes-biased approach, we help organisations to grow, save, innovate and protect, fearlessly.

GROW **SAVE** **INNOVATE** **PROTECT**

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