

CSI@SAP: Factsheet

CSI has been established for nearly thirty years as a provider of reliable, cost-effective IT solutions for a variety of business sectors. During this time CSI has seen and been part of, the evolution of business software through MRP, MRPII and onto ERP. Our experience has taught us how important it is to take a strategic view on how we service our customers and we deliver this through an ethos of developing a trusted partnership with them. CSI's driving philosophy is to enhance the business performance of its customers.

We do this by providing a set of modern, best-of-breed solutions covering application-ready hardware and software infrastructure, market-leading 'run your business' software from SAP, and unparalleled expertise in application integration to deliver maximum value, reliability and Return on Investment from both installed and new applications. All of these offerings can be provided **On-Premise or Hosted**, and some can be provided via the **Cloud** on a subscription basis, and all are backed by **CSI's SAP Certified Support Services** that can be tailored to support specific customer needs and service level requirements.

CSI is proud to be different; a solution provider that can help translate business and IT requirements into viable, working solutions that take organisations to the next level.

Investing in people has created a 'can do' culture that thrives on a quality-led approach to understanding, selecting, implementing and supporting server and infrastructure technologies across a diverse range of Microsoft, IBM, HP and other platforms. The comprehensive breadth of CSI's offerings and our ability to integrate them into class-leading solutions, tailored to your business imperatives and priorities, is second to none.

Our people are results-focused and remunerated based on performance; they are both empowered and accountable, and they take pride in implementing systems that work for our customers, indeed their customers.

The average length of service of our people is in excess of 10 years; continuity of skillsets and contact points is key to delivering superb service to our clients.

A comprehensive set of Case Studies can be viewed to demonstrate the scope of our capabilities. Let us look at your business requirements and strategy and let us show you what we can do with our unique offerings to take your business operations to best-in-class.

With offices in Leeds, Nottingham & Oxford, CSI has the local presence to cover UK and Ireland deployments



CSI's is the UK Representative for the SAP UNITED-VARS Programme, delivering International SAP deployments & sub-sid roll-outs in 57 countries

Our reputation is built on long-term, stable customer partnerships, you can engage with confidence. Our proven ability to design, implement and support high-quality solutions reliably and consistently is clearly demonstrated by our enviable level of customer retention.



CSI@SAP - Our Credentials:

SAP GOLD PARTNER operating a one-stop-shop with an extensive scope of capabilities to support our customers

Established client base serving 100+ SAP customers both large and small, spanning many sectors

ERP solution specialists with almost 30 years experience, the last 8 years centred on the full SAP portfolio

Business Intelligence & Analytics with over 12 years in delivering BI solutions using Cognos and others, and over 50 man-years of skills in Business Intelligence..

More than 3 years experience in delivering and implementing SAP Business Objects. Key knowledge of SAP ERP + BOBJ BI when used together. CSI flagship BI is SAP Business Objects

SAP BPC Business Planning and Consolidation focus team

SAP Infrastructure specialists

Managed Services solutions with full hosting capabilities in-house

Infrastructure, Storage & Virtualisation solutions across the IT landscape: Microsoft Gold Partner, IBM Premier Partner, HP and VMware Partner

Multi-Channel Commerce solutions covering eBusiness B2B and B2C including MDM, PIM, Integration and Cloud powered by SAP Netweaver and IBM WebSphere portfolio

Strategy for CLOUD for ERP (SAP ByDesign), CRM and BI (All procured under an SAP Subscription Model)

Full SAP Maintenance Services Accreditation

Full spectrum of Support Services beyond Help-Desk and Issue Tickets, with a CSI team of 120+ people responding to customer needs.

Deep Dive skills in:

SME/SMB - where all investments must deliver a positive return and incremental value

Core generic ERP across many industry / commercial sectors

SAP "FAST-START" philosophy embraced where it can be applied

MTO/MTS/ETO/CTO centric Manufacturing including hybrids

Contract/Project centric Manufacturing and Services organisations

Warehousing and Logistics - domestic and international

Shop Floor Control, MES and SCADA (Perfect Plant achievement)

CRM, HR/HCM

MOBILE Solutions across all functions, in the field, in the plant providing WMS over RF/RFID and Voice.

MOBILE Manager a CSI platform solution enabling mobile access to applications via Wifi and Mobile networks to iPad, iPhone, BlackBerry and Android devices

SAP New Release UPGRADES, BASIS development, SAP BW, Performance Management aligned to SAP Infrastructure, High Availability and Resilience, SAP Archiving

Project and Programme Management

BPO/BPR Business Process Re-engineering, Business Transformation, Change Management

Tick-IT Quality Standards ISO Certified

CSI Sales Contacts:

John Walsh:
07850 901054

john.walsh@csiltld.co.uk

Ian Rutherford:
07711 734522

ian.rutherford@csiltld.co.uk

Steve Malcher:
07970 242 432

steve.malcher@csiltld.co.uk

Steve Mackley:
07970 620607

steve.mackley@csiltld.co.uk

Ian Swaffield:
07920 567135

ian.swaffield@csiltld.co.uk

Nottingham Tel: +44 (0) 1623 726 300 Oxfordshire Tel: +44 (0) 1865 893 280

Leeds Tel: +44 (0) 113 204 3300

Fax: +44 (0) 113 204 3333 Email: info@csiltld.co.uk

www.csiltld.co.uk
www.sap.com www.united-vars.com