

SAP® BUSINESS ALL-IN-ONE

QUICK & EASY SOFTWARE FOR SMALL AND MIDSIZED COMPANIES

Are you eager to support your business processes with one seamless software solution? Would you like to increase transparency in your company and improve your reporting? Would you like to see actual figures from all over your company with only one keystroke? Would you prefer that the implementation is carried out quickly and easily? Would you like to get all that for one affordable set price?



With SAP® Business All-in-One – our compact, quick and easy solution for small and mid-sized companies – your business processes are packed into one system, seamlessly and consistently. From planning to product development and purchasing, from production to logistics, and from sales and service. Our aim is to support you in achieving your strategic objectives. This market entry version is an affordable pre-configured business software solution: a fixed price for software, software maintenance, and implementation.

Transparency, seamless processes and continuous adaptation

As a mid-sized company you are constantly under huge competitive pressure. International competition means you have to recognise and conquer new market niches as early as possible. At the same time shorter development cycles to meet changing market-specific demands and legal requirements, increases the demand for efficient planning and reporting. This requires seamless processes that are flexible to adapt to new needs, and transparency throughout your company.

SAP Business All-in-One, our integrated ERP solution is pre-configured to the needs of midmarket businesses. Relevant processes are already pre-defined and transparency is guaranteed by accurate business information, and real-time reporting. This means you will be able to meet market demands and compete effectively without straining your budget or risking your business.

Installed quickly – for an attractive fixed price

SAP Business All-in-One – our compact, quick and easy solution for small and mid-sized companies – is a fixed price offering including software, licences, software maintenance, consulting, and implementation services. Pre-configured processes guarantee a quick implementation. The main advantages for you are an attractive and affordable offer with a transparent financial impact.

Pre-configured processes

SAP Business All-in-One contains pre-configured processes derived from many years of industry experience, and thousands of customer projects. Targeted to the needs of midmarket ERP customers, this pre-configured solution provides immediate benefits including rapid return on investment (ROI) and optimised business processes running on an integrated IT system.

Seamless business processes

Our affordable solution is able to support you in both your operational business and in administrative tasks. With a functional scope tailored to cover key business scenarios, all processes run together automatically and smoothly. In particular SAP Business All-in-One covers the following areas: development, procurement and production, sales and shipping as well as service and accounting. Additional value is added to your business through the integrated and real-time reports. Economic evaluation of suppliers, development expenses, as well as other important enterprise figures, can be accessed in a real-time mode. Additionally, your employees can switch easily within different functional areas of software. The required data and information are immediately accessible, which shortens the response times for customer enquiries, resulting in lower costs.

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Overall handling of sales and shipping

Our market entry version of SAP Business All-in-One supports the entire customer sales process. It encompasses all the steps involved, from placing an order, creating a delivery based upon a quotation and billing. With order creation, price determination and an availability check of the products required is automatically performed. Furthermore, the billing document will create postings to the Finance and Controlling departments covering both revenue and all the costs assigned.

Planning and controlling of production processes

With SAP Business All-in-One you are able to co-ordinate logistics activities across all areas of your business. Production suggestions are determined by the system on the basis of customer needs and early planning. Functions for the quality inspection and order follow-up reduce the amount of delayed and faulty supplies. You can achieve a constant high quality of your products and keep an eye on the flow of materials. With SAP software you can use the full capacity of your production in the most efficient way and in a short processing time. You can create an exact production plan, taking into consideration the dynamic position for available materials, dates of delivery, as well as manpower and machines in disposition.

Full customer service

This solution supports the whole process of execution, from on-site assembly, up to service and repair orders. At the same time all financial positions as well as credits and debits flow directly into the integrated accounting system.

Live in less than 100 days!

SAP midmarket partners and SAP Consulting understand your industry-specific requirements, and the pre-defined processes of our solution package. Pre-defined project approaches and plans enable a quick and easy implementation – in less than 100 days!

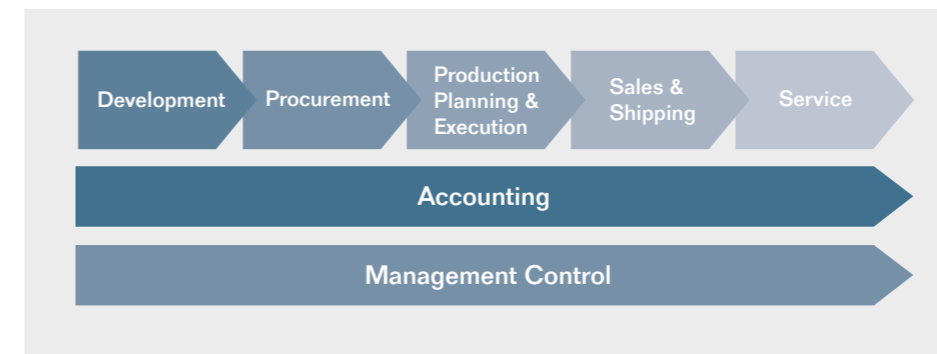
Extendable and future-proof investment

Our solution is based on SAP® ERP – the worldwide number one Enterprise Resource Planning (ERP) software. SAP is one of the leading ERP software providers. With SAP Business All-in-One you have the full scope of SAP ERP functionality, which is easily adaptable to your needs. There are no restrictions for your growth, extension of your business processes or even new business models. SAP ERP is based on SAP NetWeaver®, one of the leading technology platforms with open standards. Integration of external software components is one of the feasible options, along with standards available in the future. SAP is one of the largest software companies. With our experience we are able to secure your plans and investments.



You will be able to meet market demands and compete effectively without straining your budget or risking your business.

Processes covered with SAP Business All-in-One



Further options: hosting, financing and education

In addition to our fixed price offer, optional services are available:

Hosting: quick start of project and reliable productive operations

Would you like to increase the implementation speed, and safeguard your project? Choose our service 'implementation hosting': a selected partner provides a project system with short notice including system administration and support. Would you like to focus on your business processes? In such a case getting rid of hardware maintenance, system administration and support. Choose 'application hosting': provides you with a productive system, system administration and application management every day.

Financing: bank-independent, neutral for your balance sheet, flexible and easy

SAP Finance covers all project components: software licences, implementation service, hardware, and software maintenance in the first year. On request we provide an individual financing offer modelled according to our solution package.

Education: we train your user!

Increased end-user acceptance means greater success in the project and increased efficiency in daily business. Based on their day-by-day needs users are trained on SAP Business All-in-One. End-user training includes classroom training and e-learning: learn where and whenever you like in a virtual classroom.

Summary

SAP Business All-in-One – quick and easy software for small and mid-sized companies – consistently covers the supply chain of your company. As an additional advantage, a high percentage of the key processes, as well as comprehensive report functions, are already pre-set. Implementation effort and costs remain reasonable, because SAP Business All-in-One is a pre-configured solution package for a fixed price including software, software maintenance and implementation through an SAP partner close to you.

Supported business processes and functionalities

- Integrated developing processes with tracking of costs and deadlines
- Management of internal as well as of external documents
- Maintenance of bill-of-material and routings
- Maintenance of classifiable products during the whole life cycle
- Integrated sales processes from the first contact to the invoice
- Compliance of foreign trade regulations
- Extensive cost control for offers, customer orders and production orders at any time
- Depicting of make-to-order and make-to-stock scenarios
- Integrated forecasting and materials requirements planning
- Built-in purchasing and quality management processes
- Batch handling and serial number handling
- Customer service on-site and off-site
- General ledger, accounts payable and accounts receivable, and fixed asset accounting
- Flexible, adaptable reporting on a real-time basis.

Your benefit

- SAP Business All-in-One – supports your success with:
 - Seamless business processes. Improved handling and consistent information throughout your company – from procurement to sales and services
 - Transparency through constantly updated information and reports provided on the click of a button
 - Clearly defined project scope through pre-defined processes, and quick software implementation through a highly qualified implementation partner
 - SAP ERP as a base and NetWeaver as a technology platform enable the system to expand flexibly and grant new standards
 - Fixed price package – an attractive offer.

Please contact us!

Would you like to learn more about SAP Business All-in-One?

Please contact us – SAP and our partners are looking forward to speaking with you!

For more information

Contact +44 (0) 870 608 4000 or visit us at www.sap.com/uk

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